

# Procurement Cluster Cat. Mgr. W&D Domestic Logistics

Job ID  
REQ-10009650  
Sep 27, 2024  
Mexico

## Summary

Location: Mexico City #Hybrid

### About the Role:

In this role you will be responsible for the W&D category in one OR multiple countries, OR one cross divisional sub category part of Supply Chain - W&D aligned teams.

With a Business Partnering approach may lead the delivery of individual projects defined as part of the Annual Category Plan; to focus on project delivery with activities including requirements gathering, market analysis, qualifying and selecting suppliers with the relevant Business Partners and stakeholders, as well as non-sourcing projects such as demand management and process improvement.

## About the Role

### Major accountabilities:

- Implement global category strategy at local level OR implement sourcing business plan for area of responsibility; directly deploys global category strategy at site level.
- Supervise the implementation of sourcing plans for the sub-category and deliver sub-category savings targets following engagement in the target setting process.
- Provide input into the overall Category segmentation and identification of key supplier relationships or may directly control purchases with respect to supplier choice, timing and commercial conditions on a local basis (may vary between divisions depending on how spend is controlled).
- Manage strategic sub-category supplier relationships, and implement consistent key performance indicators for the sub-category, and report on suppliers' performance.
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics for the relevant sub-category. Create, apply, complete and reviews major contracts for the sub-category, and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied (X Divisional / IM / NTO/ NPhS / Specialties spend \$12 - \$300m; COGS/ NVD/NIBR spend \$10 - \$40m).
- Direct reports 0 –5 .

### Minimum Requirements:

- Experience leading large and/or diverse multi-functional teams. Cross Cultural Experience.
- Proven knowledge in Logistics / Warehousing / Distribution
- Negotiation skills
- Strong and effective written and verbal communications (English, Spanish and Portuguese)
- Stakeholder engagement.
- Demonstrated ability to influence without authority and lead successfully in a highly matrixed global environment. Ability to listen and think strategically, manage risk and be innovative in problem solving.
- Operation Excellence

Why Novartis:

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here:

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Division

Operations

Business Unit

Innovative Medicines

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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