# **FP&A Manager**

Job ID REQ-10013036 Jun 28, 2024 Turkey

# **Summary**

Lead all FP&A activities within a country, unit, or function, a region or globally (depending on the division size), providing insightful and value-added analysis and decision support to the business leadership.

## **About the Role**

#### Major accountabilities:

- Manage the execution of regional / global strategies for own part of the organization and the correct and timely implementation of BPA processes and policies and ensure adherence thereof.
- Deliver core management reporting and financial planning processes to ensure the effective and timely delivery of insightful, recurring or ad-hoc financial information.
- Lead the development of detailed budget and financial forecasts for use in Global and Regional, country, Business Franchise (BF), and Business Unit (BU) planning.
- Design and maintain early warning systems for financial tracking, ensuring accurate advance warning for all financial results.
- Continuously improve financial planning and analysis processes and systems.
- Analyze data using AI and machine learning techniques to uncover trends, patterns, and insights, champion and implement financial performance and forecasting tools,
- Proactively drive performance and carry out value-added analyses on financial data: Sales trends,
  Functional Expenses, Other Income and Expenses, Impairment review, Management Cash Flow, Capital
  Investments, lifetime costs for projects, NPV etc. Support the organization's leadership team with
  financial analysis (including Risks and Opportunities analysis), cost analysis and control and drive
  corrective actions.
- Conduct value added analyses, e.g. integrate & interpret business-financial-channel performance and outlook, support and challenge business partners, Resource Allocation, Profitability analyses, Benchmarking to recommend short -and long-term targets and improvement areas.
- Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

#### **Key performance indicators:**

• Accuracy of actuals, plans, availability of analysis in time and of required quality. Achievement of Budget targets, quarterly financial forecast accuracy, Specific Franchises output KPIs, Customer satisfaction

#### **Minimum Requirements:**

## Work Experience:

- · Financial Management.
- · Functional Breadth.
- Project Management.
- Operations Management and Execution.

#### Skills:

- Solution Driven and Pragmatic Financial Business Partnering.
- Political Savvy, Ability to Influence Key Stakeholders.
- Aligning people and resources.
- Analytical Thinking and Financial Modeling.
- Effective communication.
- Capital Allocation.
- Compliance And Controls.
- · Critical Thinking.
- Data Visualization.
- E2E Process View.
- Embracing Change.
- Giving And Receiving Feedback.
- Interpersonal Savvy.
- Resilience.
- Understanding Value Drivers Planning & Analysis.

# Languages:

• English.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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Division

Finance

**Business Unit** 

Innovative Medicines

Location

Turkey

Site

İstanbul Kavacık

Company / Legal Entity

TR01 (FCRS = TR001) Novartis Sağlık, Gıda ve Tarım Ürünleri San. Ve Tic. A.Ş.

**Functional Area** 

Audit & Finance

Job Type

Full time

**Employment Type** 

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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REQ-10013036

# **FP&A Manager**

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