

# Precision Medicine Lead

Job ID  
REQ-10022693  
Sep 20, 2024  
Italy

## Summary

As an integral member of cross-functional teamwork with the Therapeutic Area (TA), Market Access, Public Affairs, and medical department, the Precision Medicine Lead will be responsible for leading the co-creation of the local precision medicine strategy, according to Global PDx guidance. The candidate will be responsible for coordinating the overall development and tactical implementation of precision medicine strategies across core business drivers (early commercial strategy, launch readiness, market growth, above and across TA). The Precision Medicine Lead has team management responsibilities.

## About the Role

### Key Responsibilities:

The Precision Medicine Lead is part of Innovation, Business Excellence & Execution and Mature Brands (IBEEM) team, working across therapeutic areas and functions. Your responsibilities include, but are not limited to:

- **Develop, coordinate and implement overall diagnostic strategy** and network for specific disease area to differentiate Novartis Innovative Medicines (IM) together with Value & Access (V&A), TA and other IBEEM functions
- **Provide Diagnostics solutions** to make an impact on patients, health care system and research according to business priorities
- **Identify and lead appropriate projects/services/partnership** at regional/national level and sustain their homogeneous and structured implementation all over Italy, in collaboration with V&A, TA and other IBEEM functions in order to support the appropriate screening/diagnosis for patients.
- **Innovate our value proposition** in terms of diagnostics across the portfolio, supporting the early launch team within the transformation of the patient journey
- **Develop and lead PM strategy** within early and late-stage therapeutic programs to align Diagnostic development milestones with clinical development and launch readiness milestones
- **Coordinate team** working on territory in strong alignment with V&A, PA, IBEEM aiming to support Novartis IM portfolio and services
- **Maintain and develop strong working relationships** with Medical Experts

### Essential Requirements:

- Bachelor's Scientific Degree required and graduate degree (MSc, PhD, PharmD, and/or MBA) or equivalent experiences
- Prior pharmaceutical and diagnostic development and commercialization experience (8+ years)
- Previous experience in Marketing, Market Access and Medical (at least two of them)

- Prior experience in Precision Medicine is a plus
- Deep understanding of the Pharma industry and Diagnostics evolution, both from a scientific standpoint and technological advancements, such as the impact and opportunities of AI in Precision Medicine
- Previous experience in team management is a plus
- Strong understanding of business strategy and objectives across Business Units
- Exceptional senior stakeholder management skills
- Ability to lead without formal authority
- Demonstrated ability to navigate organizational silos and drive cross-functional collaboration
- Capability to work in matrix organization environment
- Proven ability and experience to manage complex projects and teams with significant impact in the business
- Sense of urgency in managing complex projects & diverse project teams to achieve goals on time
- High analytical and ability to use data and metrics to drive project performance
- Self-starting, intellectually curious and creative individual with experience operating with ambiguity
- Accountable, responsible and willing to take ownership
- Excellent communication and interpersonal skills (Italian and English)

**Why Novartis?:** Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

**You will receive:** You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

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Division

International

Business Unit

Innovative Medicines

Location

Italy

Site

Milano

Company / Legal Entity

IT08 (FCRS = IT008) Novartis Farma S.p.A.

Functional Area

Market Access

Job Type

Full time

Employment Type

Regolare

Shift Work

No

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