

# Associate Director- Supplier Management(Vendor Management)

Job ID  
REQ-10023059  
Sep 26, 2024  
India

## Summary

Location: Hyderabad

Operationalizes the outsourcing strategy in working with directors and function line management. Governs supplier performance through periodic operational and strategic governance calls for strategic suppliers, acts as contractual escalation point for non -strategic suppliers. Tracks negotiated savings as per transformation targets

## About the Role

### Major accountabilities:

- Actively manages supplier performance for the assigned function (net supplier spend > \$50mi).
- Owns contractual deliverables and obligations for all contracts within the assigned function.
- Maintains and builds strong relationships with key suppliers in the assigned function.
- Effectively handles with contractual/account level escalations for the function.
- Sustainable optimization of supplier engagements (example: number of consolidations, delivery model improvements, negotiations, and demand management).
- Quality of supplier engagements / relationships.
- Customer satisfaction and escalation resolution (example: satisfaction of TT “customers” and supplier account leads).
- Accurate, consistent, and high-quality reporting on TT supplier performance.

### Minimum Requirements:

- Overall 15+ year of experience including 5+ years of Vendor Management experience including – Scope Organization, Scale and Complexity, Geographic Scope, Functional Breadth, Major Change, People Leadership, Strategy Development
- Functional Breadth.
- Strategy Development.
- Leading large and/or diverse multi-functional teams.
- Geographic Scope, Major Change and People Leadership.
- Performance Management, Risk Management & Stakeholder Management.
- Supplier Relationship Management (Srm) and Vendor Management.

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Division

Operations

Business Unit

CTS

Location

India

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Job Type

Full time

Employment Type

Regular

Shift Work

No

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