

Sourcing Manager

Job ID
REQ-10027565
Oct 31, 2024
Czech Republic

Summary

Provide day-to-day Procurement services

Definition when no category strategy in place above strategic threshold (incl. negotiation strategy), approval, communication.

Accountable for and carefully monitor and support sourcing execution and negotiation performed by the buyer (also acts as an escalation point).

Maintain strong information flows back to the regional category team for opportunities to aggregate demand and generate additional leverage.

Ensure operational Procurement requests are executed in line with category strategies, and in compliance with relevant policies and operating procedures, including preferred supplier agreements.

Contribute to overall savings opportunity identification and delivery.

Demand management

Responsible for ensuring the right balance between business needs and Novartis' strategy.

Accountable to work with stakeholders to identify the most cost-effective ways to deliver business objectives.

About the Role

Major accountabilities:

- Implement global category strategy at local level OR implement sourcing business plan for area of responsibility; directly deploys global category strategy at site level.
- Supervise the implementation of sourcing plans for the sub-category & deliver sub-category savings targets following engagement in the target setting process.
- Provide input into the overall Category segmentation and identification of key supplier relationships or may directly control purchases with respect to supplier choice, timing and commercial conditions on a local basis (may vary between divisions depending on way spend is controlled).
- Manage strategic sub-category supplier relationships, and implement consistent key performance indicators for the sub-category, and report on suppliers' performance.
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics for the relevant sub-category.
- Create, apply, complete and reviews major contracts for the sub-category and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied [Cross -Divisional/Pharma spend \$12 -\$25m NCH/SDZ/NVD/NIBR spend \$10 -\$20m].
- Manage strategic sub-category supplier relationships, and implement consistent key performance indicators for the sub-category, ensuring that any supplier performance risks and issues are resolved on a timely basis to end-user satisfaction.
- Direct reports 0 -5 -Distribution of marketing samples (where applicable)

Key performance indicators:

- performance in accordance with defined KPIs -Value Delivery (Financial) & Customer Delivery (service Provision)

Minimum Requirements:**Work Experience:**

- 5 years experience
- Collaborating across boundaries.
- Cross Cultural Experience.
- Major Change.
- Organization Scope; Scale and Complexity.
- Operations Management and Execution.
- Representing the organization.
- Project Management.

Skills:

- Internal And External Customer Needs Analysis & Satisfaction Studies.
- Negotiating.
- Root Cause Analysis And Problem-Solving.
- Vendor Management.

Languages :

- English, German (must); Spanish (big advantage)

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

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Division

Operations

Business Unit

CTS

Location

Czech Republic

Site

Prague

Company / Legal Entity

CZ02 (FCRS = CZ002) Novartis s.r.o

Functional Area

Procurement

Job Type
Full time
Employment Type
Regular
Shift Work
No
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Accessibility and accommodation

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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