

Medical Director

Job ID
REQ-10047737
Jul 01, 2025
USA

Summary

Location: Remote: This position can be based remotely in US. Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

About the Role

Come to an industry leader where you will provide critical input into strategic planning, tactical planning and implementation, as well as budget planning. The Medical Director will drive strong collaboration and co-leadership of the products with Global, US Medical, US Marketing, and US Sales colleagues.

Specific responsibilities will include execution of clinical trials in leadership of advisory boards and other meetings with Medical Experts, development of the data generation plan and Medical communications strategy/implementation, conducting field force training, active participation in promotional material development and review, and various internal and external presentations.

Your responsibilities will include, but are not limited to:

- Demonstrate solid competencies as a Medical Leader within the US Medical Affairs organization. Build positive, effective partnerships with Medical and Commercial as well as US and Global colleagues.
- Partner with the Integrated Product Strategy Team (ISPT), which drives product strategy
- Key member of the cross-functional Medical Tactical Team (MTT), which drives Medical tactical development and excellence in execution.
- Co-develop strategically aligned study programs with Heath Economics & Outcomes Research (HE&OR) colleagues.
- Work effectively with secondary data analytics team.
- Provide secondary support of Investigator-Initiated Trial (IIT) program.
- Actively explore, plan, and implement innovative communications solutions – including through digital channels – in order to address strategic and scientific gaps.
- Co-develop a strong medical engagement plan with team, incorporating diverse Medical functions and capabilities.

What you'll bring to the role:

Required Experience:

- Minimum 5 years' experience in progressively senior roles within clinical development and/or medical affairs roles in the biotech or pharmaceutical industry or academic institution/clinical practice.
- Strong knowledge of anticoagulation, arrhythmia, thrombosis and/or stroke prevention preferred.

- Clinical research experience – including concept and protocol development – conducted in a pharmaceutical or equivalent environment is strongly preferred.
- Solid understanding of clinical trial operations and experience driving patient recruitment solutions, is strongly preferred.
- Strong track record of positive, productive interactions with Medical Experts and Investigators.
- Established relationships with Medical Experts and Professional Societies in Cardiovascular space is preferred.

Education:

- Bachelors or equivalent 4-Year University Degree required.
- Doctorate level degree (MD, PharmD, DO, or PhD in Health Sciences or related field) or Nurse Practitioner (NP)/ Physician's Assistant (PA) degree with significant relevant clinical experience required.
- Medical Degree (MD) or equivalent preferred.

Novartis Compensation and Benefit Summary:

The pay range for this position at commencement of employment is expected to be between \$236,600.00 and \$439,400.00 per year; however, while salary ranges are effective from 1/1/24 through 12/31/24, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

The Novartis Group of Companies are Equal Opportunity Employers. We do not discriminate in recruitment, hiring, training, promotion or other employment practices for reasons of race, color, religion, sex, national origin, age, sexual orientation, gender identity or expression, marital or veteran status, disability, or any other legally protected status.

Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to

individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

US

Business Unit

Universal Hierarchy Node

Location

USA

State

Remote, US

Site

Remote Position (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Job ID

REQ-10047737

Medical Director

[Apply to Job](#)

Source URL: <https://prod1.id.novartis.com/careers/career-search/job/details/req-10047737-medical-director>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. <mailto:us.reasonableaccommodations@novartis.com>
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Remote-Position-USA/Medical-

Director-CRM--1-of-2-_REQ-10047737-1

6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Remote-Position-USA/Medical-Director-CRM--1-of-2-_REQ-10047737-1