Medical Lead Rare Diseases

Job ID
REQ-10049177
Jun 23, 2025
Kazakhstan

Summary

This role is responsible for developing the medical strategy and plans for the Rare Disease portfolio in the Emerging Markets cluster. In addition to building strong relationships with KOLs there is also likely to be involvement with other stakeholders, including Patient groups, to support education on disease and understanding of products.

About the Role

Major accountabilities:

1. Medical leadership and management of the rare disease portfolio. Provides key medical expertise on the disease areas and products across Emerging Markets.

2. Lead scientific and medical engagement with relevant healthcare professionals and organisations

3. Development, implementation and execution of product-specific medical plans, and annual medical planning process.

4. Increase the awareness of rare disease brands, programs, and disease areas through scientific presentations, projects, and educational training.

5. Act as ambassador in external scientific programs and congresses.

6. Work in collaboration with other functions in Emerging Market including countries Market Access, Patient Advocacy, Public Affairs and commercial to ensure effective patient access and outcomes.

7. Engage with key scientific leaders and other partners in the wider healthcare systems including Patient Associations to co-design strategies, studies, and projects.

8. Gather and internally shares relevant captured insights (advisory boards, preceptorship mtgs, standalones, international co-events, etc.), to shape current and future activities.

9. Act as lead in governance of external funding, advisory boards, HCP/ HCS engagements and patient support programs.

10. Manage budget planning and has execution responsibility for the assigned medical budget

11. Collaborate with ECC Medical Lead to support joint strategies, processes, projects. Shares best practice with peers in GTx region/country organisations.

12. Ensure Be Sure compliant medical release of marketing and other relevant materials. Comply with all Novartis standards of behaviour and ethics.

13. Observe strictly any and all applicable internal and external regulations, acts and procedures, including, but not limited to: Doing business ethically, Internal rules, Code of Ethics, Conflict of Interests etc.

14. Responsible for proper and compliant reporting of Adverse Events in order to fulfill all regulatory requirements and ethical obligations including timely forwarding of all spontaneous reports to local Drug Safety Responsible.

15. Comply with the GxP quality requirements applicable to his/her area of responsibility, incl. but not limited to proper reporting of adverse events and customer complaints, samples handling as well as any incident that may adversely affect the quality, safety, identity, strength, purity, availability or efficacy of a commercial product or clinical trial material and/or may compromise the Novartis Quality System and the global Novartis reputation.

Key performance indicators:

- Flawless execution of Novartis programs per Medical Affairs and regional strategies and to agreed KPIs
- Optimal alignment of Medical Affairs project execution with the needs of the cluster Adherence to safety and regulatory compliance as per relevant legislation
- Compliance of clinical trials in all phases
- Optimal alignment of Novartis medical affairs project execution with the commercialisation/ market access needs of the country. Support to generate strategies for fast launch uptake and successful commercialization.
- Size and quality of country specific knowledge base
- Quality of contribution in local/ cluster/ regional internal and external forums

Minimum Requirements:
Work Experience:

- Degree in medicineMinimum of 5 years experience in Medical Affairs roles in international pharmaceutical companies, preferably in multiple therapeutic areas positions. Exposure to orphan drugs is a plus.**Experience:** •Scientific credibility and demonstrated ability to influence members of the medical/scientific community
  •Demonstrable ability as a self-starter and to work in a cross-functional environment
  •Direct experience of working with PAGs is highly valued
  •Exceptional interpersonal and organizational skills and attention to detail, with ability to identify shared goals and achieve consensus among individuals and stakeholders.
  •Strong presentation and written and verbal communication skills.
  •Ability to develop, track, and execute annual and project-specific plans and budgets.

Skills:

- Agility.
- Clinical Practices.
- Cross-Functional Collaboration.
- Data Analysis.
- Health Sciences.
- Healthcare Sector Understanding.
- Influencing Skills.
- Innovation.

- Inspirational Leadership.
- Integrated Evidence Generation.
- Medical Affairs.
- Medical Communication.
- Medical Education.
- Patient Care.
- People Management.
- Pharmaceutics.
- Priority Disease Areas Expertise.
- Product Launches.
- Product Strategy.
- Real-World Evidence (Rwe).
- Regulatory Compliance.
- Research Methodologies.
- Results Oriented.
- Stakeholder Engagement.
- Statistical Analysis.
- Strategic Partnerships.

Languages :

- English.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: https://www.novartis.com/careers/benefits-rewards

Division
International
Business Unit
Innovative Medicines
Location
Kazakhstan
Site
Kazakhstan
Company / Legal Entity
KZP0 (FCRS = CH024) NPHS Almaty RO Kazakhstan
Functional Area
Research & Development
Job Type
Full time
Employment Type

Regular
Shift Work
No
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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