

# Regional Medical Lead

Job ID  
REQ-10053285  
Jul 02, 2025  
India

## Summary

As a Regional Medical Lead, you'll drive medical strategy, evidence generation, and cross-functional collaboration to improve patient access and outcomes. Your expertise will shape clinical development and ensure innovative therapies reach those who need them most.

## About the Role

### Key Responsibilities

- Lead the development and execution of local medical strategies aligned with global and franchise objectives.
- Identify strategic drivers and shape the patient journey and stakeholder engagement plans.
- Co-develop integrated evidence plans and oversee local execution across the product lifecycle.
- Drive real-world evidence generation and support innovative study designs to improve patient outcomes.
- Provide expert medical input on pipeline programs, disease areas, and approved brands.
- Collaborate cross-functionally to ensure compliant and impactful medical and promotional activities.
- Represent Novartis in scientific forums, publications, and external stakeholder engagements.
- Support training, regulatory submissions, and governance of external funding and patient programs.

### Role Requirements

- Advanced degree in health sciences (MBBS, MD, BDS, PhD, or PharmD) as per local regulations.
- Minimum 1–2 years of experience in the pharmaceutical industry.
- Strong clinical and research background with knowledge of Good Clinical Practice.
- Proven ability to translate scientific knowledge into strategic medical plans.
- Excellent communication, collaboration, and stakeholder engagement skills.
- Strong planning, organizational, and scientific writing capabilities.
- Fluency in English; proficiency in local language preferred.

### Desirable Requirements

- Experience with innovative study designs such as randomized controlled trials combined with real-world evidence.
- Proven track record of co-creating and executing protocols with healthcare system stakeholders.

### Why Novartis:

Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our

associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

**You'll receive:** You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

### **Commitment to Diversity and Inclusion:**

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

### **Accessibility and accommodation**

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.india@novartis.com](mailto:diversityandincl.india@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message

Join our Novartis Network: If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis>

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Universal Hierarchy Node

Location

India

Site

Bangalore (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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