

# Sourcing Manager Corporate

Job ID  
REQ-10054755  
Jul 01, 2025  
Mexico

## Summary

Location: Mexico City #Hybrid

About the role:

This position will lead the effort of implementing and managing global/regional and local Procurement Strategies for corporate spend Categories in alignment with key stakeholders.

## About the Role

### Major accountabilities:

- Develop and actioning plans to achieve the targets while driving benchmarks, creating value beyond cost, incorporating technology to the services, managing suppliers, etc.
- Provide end-to end procurement management at site through the alignment of the business requirements, operational excellence, strategic sourcing and negotiation expertise, supplier market intelligence, financial productivity and mitigation of risks.
- Supervise the implementation of sourcing plans for the sub-category & deliver sub-category savings targets following engagement in the target setting process.
- Provide input into the overall Category segmentation and identification of key supplier relationships or may directly control purchases with respect to supplier choice, timing and commercial conditions on a local basis (may vary between divisions depending on way spend is controlled).
- Manage strategic sub-category supplier relationships and implement consistent key performance indicators for the sub-category, and report on suppliers' performance.
- Collect supplier information and feedback from Divisions, countries, sites, Category teams and Business Partners, and deliver Procurement Balanced Scorecard metrics for the relevant sub-category.
- Create, apply, complete and reviews major contracts for the sub-category and ensure that negotiated contracts are clearly communicated for the sub-category area and that they are consistently applied

### Minimum Requirements:

- University/Advanced degree is required.
- Vendor Management experience - driving large global vendors.
- Minimum 5 years' experience in Procurement
- Data analysis with the ability to navigate across Novartis platforms/systems
- Ability to identify & deliver value creation projects.
- Strong Stakeholders management skills.
- Fluent English

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Division

Operations

Business Unit

CTS

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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