U NOVARTIS

Head of Radioligand Therapy (RLT)

Job ID REQ-10055079 Jun 16, 2025 Australia

Summary

Are you ready to take the lead in shaping strategic brand launches and driving Novartis' next wave of innovation? We're looking for leaders who excel in collaboration, strategic planning, and customer-focused execution to join our team.

As Head of RLT, you will play a key role in developing and implementing cross-functional strategies for assets moving from Global to International TA. Working on early brand plans and turning them into tailored, competitive launch strategies, you'll lay the groundwork for successful market introductions that support Novartis' growth on a global, regional, and local scale.

About the Role

- Lead the planning and execution of high-impact launches, building continuous collaboration across divisions and markets to ensure success.
- Drive the growth of RLT by strategically managing product lifecycle, launching new products, and establishing effective partnerships.
- Shape market-leading strategies and campaigns tailored to major markets, ensuring alignment with global and regional objectives.
- Build enduring relationships with key stakeholders, including physicians, KOLs, payors, and specialty pharmacies, while delivering exceptional customer experiences.
- Monitor market trends and product performance, adjusting strategies in real-time to maintain competitive advantage.
- Partner across teams to develop agile, customer-led, digital solutions tailored to the dynamic healthcare environment.
- Accelerate salesforce capabilities, optimize performance, and deliver innovative commercial strategies to thrive in evolving markets.
- Work alongside global, regional, and country teams to forecast, assess, and manage product portfolios, in-licensing opportunities, and lifecycle plans.

What you will bring to Novartis:

- Proven experience with P&L accountability paired with strong leadership centred around curious, inspired, unbossed and integrity.
- Deep understanding of healthcare sector dynamics, including key market trends and priority disease areas.
- A track record of strategic success in product launches, lifecycle management, and customer engagement initiatives.
- Inspirational leadership with advanced skills in neggetiation, asset management, market access, and

cross-functional collaboration.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? https://www.novartis.com/about/strategy/people-and-culture

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: https://talentnetwork.novartis.com/network

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <u>https://www.novartis.com/careers/benefits-rewards</u>

Division International **Business Unit** Universal Hierarchy Node Location Australia Site New South Wales (NSW) Company / Legal Entity AU04 (FCRS = AU004) AU Pharma Pty Ltd **Functional Area Commercial & General Management** Job Type Full time **Employment Type** Regular Shift Work No Apply to Job

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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