

Sourcing Manager - Raw Materials

Job ID

REQ-10055368

Jun 27, 2025

India

Summary

As a Sourcing Manager – Raw Materials, you will be responsible for developing and executing sourcing strategies that ensure reliable supply, cost competitiveness, and compliance for raw materials used in pharmaceutical manufacturing. You will collaborate with global and regional stakeholders to drive supplier performance, risk mitigation, and innovation.

About the Role

Major accountabilities:

- Define and implement sourcing strategies for raw materials in alignment with global category strategies.
- Responsible to handle the spend approx. \$50 Mio.
- Detailed analysis of the spend and align with the stakeholders
- Lead supplier selection, qualification, negotiation, and contracting processes.
- Manage supplier relationships and performance, ensuring adherence to quality, service, and cost expectations.
- Collaborate with cross-functional teams including Quality, Regulatory, Supply Chain, and Finance to ensure end-to-end alignment.
- Drive supplier consolidation and preferred supplier usage in line with Novartis' "Hands Free Buying" initiative.
- Utilize tools such as SAP Ariba for RFQs, contract creation, and operationalization of sourcing decisions.
- Monitor market trends and supply risks, and proactively develop mitigation strategies.
- Support sustainability and innovation initiatives within the raw materials category.

Minimum Requirements:

- Bachelor's degree in Supply Chain, Engineering, Chemistry, or related field; advanced degree preferred.
- 6+ years of experience in strategic sourcing or procurement, preferably in the pharmaceutical or chemical industry.
- Strong negotiation, analytical, and project management skills.
- Proficiency in sourcing tools (e.g., SAP Ariba) and data analytics.
- Ability to work in a global matrix environment and influence cross-functional teams.
- Knowledge of regulatory and quality requirements in pharmaceutical sourcing is a plus.

Why Novartis?

Join a purpose-driven organization where your work directly impacts global health. At Novartis, we empower

our people to reimagine medicine and shape the future of healthcare through innovation, collaboration, and integrity.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Innovative Medicines
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Regular
Shift Work
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