

# **Assistant Brand Manager / Brand Manager**

Job ID REQ-10055548 Jun 18, 2025 China

## **Summary**

-Local Brand Managers OR global / regional / local sub-function specialists within a specific marketing sub-function. -Define product strategy in agreement with local management and global marketing department, and implement supporting tactical plans/projects.

#### **About the Role**

#### Major accountabilities:

- Prepares content of Integrated Brand Teams and Launch Teams.
- Responsible for execution, monitoring and analysis of the agreed tactical plans in order to ensure the growth of the brand(s) -Lead the development of promotional activities in line with internal SOPs and Code of Conduct guidelines.
- Monitor and control brand budgets, forecasts and expenses and assess the marketing mix of the product to evaluate cost effectiveness and results.
- Identifies area market insights and opportunity via customer interactions -Executes central marketing
  activities as well as regional initiated marketing activities -Monitors product performance and external
  environment using appropriate tools and taking corrective action if required to meet business objectives Collaborate with Marketing and Medical teams to maximize activities: -Scout centers, KOLs and OLs by
  disease within assigned territory -Identify specific needs for each segment of patients and the implications
  of the disease for each of them within assigned territory

#### Key performance indicators:

- Market share & market share growth.
- Performance management and employee relations, feedback, meetings, surveys (i.e. Field Force, Marketing capabilities, Global Marketing, Medical Department, Regulatory Department) - Ensure full compliance to all regulatory requirements

#### **Minimum Requirements:**

#### Work Experience:

- Cross Cultural Experience.
- Project Management.
- Operations Management and Execution.

#### Skills:

Agility.

- Asset Management.
- Commercial Excellence.
- · Cross-Functional Collaboration.
- · Customer Orientation.
- Digital Marketing.
- · Healthcare Sector Understanding.
- · Influencing Skills.
- Marketing Strategy.
- · Negotiation Skills.
- Operational Excellence.
- Priority Disease Areas Expertise.
- Product Lifecycle Management (Plm).
- Product Marketing.
- · Product Strategy.
- Stakeholder Engagement.
- Stakeholder Management.
- · Strategic Partnerships.

### Languages:

• English.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <a href="https://www.novartis.com/about/strategy/people-and-culture">https://www.novartis.com/about/strategy/people-and-culture</a>

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Division

International

**Business Unit** 

Innovative Medicines

Location

China

Site

Shanghai (Shanghai)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

**Functional Area** 

Marketing

Job Type

Full time

**Employment Type** 

Regular

Shift Work
No
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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