

LDC Commercial Adopt Manager, Pricing and Contracting, Americas

Job ID
REQ-10056161
Jun 30, 2025
Mexico

Summary

Location: Mexico City#Hybrid

This role will help drive the preparation, adoption, deployment and go-live of the Lean Digital Core (LDC) solution in Americas countries, with focus on Commercial Pricing and Contracting.

Working together with country teams, you will be accountable for oversight and delivery of all country-driven activities, including people to profile mapping, planning and execution of User Acceptance Testing, Training, Data Conversion, Cutover and Hypercare. You will partner with Solution Design, Enablement (e.g. Data Conversion, Cutover) and IT Experts to ensure successful delivery and adoption of the solution.

About the Role

Major accountabilities:

- Support repeatable and scalable deployment of LDC Releases of functional business processes.
- Support business process deployment activities in close collaboration with the functions and GPOs to ensure aligned understanding & implementation of agreed release scope
- Support Work with Adopt Process Led to ensure smooth interaction of expertise areas & activities above country (e.g. NGSC/ HUB)
- Ensure adherence to LDC template and agreed LSTRs in Deployment process area.
- Support risk management & mitigation of business implementations together with Adopt Process Lead and in-country teams, including oversight over locally triggered projects
- Engage with internal stakeholders on functional & deployment deliverables
- Support user acceptance testing and Day in the Life simulation to enable local and global organization acceptance and support for positive "Go" decision
- Collaborate with Functional and Business experts (~ country, NGSC, HUB, ...) to achieve sustainable process solutions

Minimum Requirements:

- Bachelor's degree in relevant field (e.g. Finance, Information Technology). Master's degree preferred
- Strong project delivery experience (PMP, CSM certifications a plus)
- Continuous Learning (Dyn. Knowledge Development)
- Digital & Technology Savvy. Interpersonal Savvy Managing
- Change Operational Excellence
- Project Excellence. Stakeholder Engagement
- Advanced English

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?
<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:
<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Operations

Business Unit

CTS

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Alternative Location 1

Ramallo (Argentina), Argentina

Alternative Location 2

Santo Amaro, Brazil

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Accessibility and accommodation

Novartis is committed to work with and provide reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to tas.mexico@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID
REQ-10056161

LDC Commercial Adopt Manager, Pricing and Contracting, Americas

[Apply to Job](#)

Source URL: <https://prod1.id.novartis.com/careers/career-search/job/details/req-10056161-ldc-commercial-adopt-manager-pricing-and-contracting-americas>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/INSURGENTES/LDC-Commercial-Adopt-Manager--Pricing-and-Contracting--Americas_REQ-10056161-1
5. <mailto:tas.mexico@novartis.com>
6. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/INSURGENTES/LDC-Commercial-Adopt-Manager--Pricing-and-Contracting--Americas_REQ-10056161-1