

HEOR Specialist - Temporary

Job ID
REQ-10056751
Jul 03, 2025
Spain

Summary

Are you passionate about shaping healthcare access through evidence-based strategies? In this role, you'll collaborate closely with cross-functional teams to provide critical insights that inform the development of product access strategies throughout the product lifecycle.

By leveraging cutting-edge health economics, outcomes research, patient-reported outcomes, and real-world evidence, you'll help ensure our products meet the needs of patients, decision-makers, and evaluative bodies—locally, regionally, and nationally.

Your work will directly support our mission to deliver meaningful access to the treatments that matter most.

About the Role

Location: Barcelona or Madrid #LI-Hybrid

Please note that this is a temporary position for at least 1 year.

Key Responsibilities:

- Develop trust-based relationships with HTA and evaluation bodies, to position Novartis as a preferred partner in evidence development and presentation processes, to reach optimal market access conditions for Patients, Health Care system and Novartis.
- Contribute with Early Access & HEOR Lead, and Pricing department for achieving best P&R conditions in a timely manner, analysing market and competitor's environment and analogs benchmark, plus taking into consideration customer's insights.
- Develop high quality P&R negotiations tools aligned with the brand strategy (added value dossiers, HE models, budget impact and other health economic data) and support the overall negotiations process preparing high quality and fast answers for evaluation bodies questions and challenges.
- HEOR competitive intelligence: Capturing insights from different stakeholders about disease management, product competitors, processes, pathways funding, to capture and anticipate opportunities or barriers affecting in product objectives.
- Incorporate HEOR and access needs perspective to ensure best product positioning inside Integrated Product Evidence plans for any new product or prioritized new indication among NVS products pipeline.
- Collaborate in the development of Integrated Product Plans by ensuring that potential important evidence requirements are taken into consideration to overcome product evaluation requirements.
- Prepare Product Access plan as part of IPS in collaboration with the other Market access Team. To provide accurate and valuable insights to Early product shaping and potential positioning strategy from a Spanish access perspective in collaboration with our Early products colleagues for designed products

and assets.

- Project management for generation and customization of health economics evidence and tools for evaluative bodies, budget holders and for other Market Access team functions (RAMs, KAMs etc.).
- To ensure the development of high-quality real-world evidence studies to support Novartis product value in real practice scenarios, in collaboration with internal and external stakeholders along the different HEOR areas of expertise, (i.e: Health economics, Patient Reported Outcomes Burden of Disease and health care resources utilizations studies, patient preferences, etc).

Essential Requirements:

- Bachelor's or advanced degree in Health, Biological Sciences or Social/Economical Sciences. Specialization (master's degree in health economics & policy, or Clinical/Medical Sciences).
- Demonstrated experience in the pharmaceutical industry in a similar role, or in positions related to drug evaluation, regulatory approval, or reimbursement processes.
- Experience in Therapeutical Areas like Oncology, Hematology, Cardiology, Immunology and Neurosciences is highly desirable.
- Experience working in cross-functional or transversal teams, handling diverse stakeholders. Excellent communication, collaboration, and presentation skills across diverse stakeholders.
- Fluent Spanish & English speaker.

Benefits and Rewards:

Company Pension Plan, Life and Accidental Insurance, Meals Allowance or Canteen in the office, Flexible working hours. Read our handbook to learn about all the ways we'll help you thrive personally and professionally: [Novartis Life Handbook](#)

Commitment to Diversity and Inclusion / EEO

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Universal Hierarchy Node

Location

Spain

Site

Barcelona Gran Vía

Company / Legal Entity

ES06 (FCRS = ES006) Novartis Farmacéutica, S.A.

Alternative Location 1

Madrid Delegación, Spain

Functional Area

Market Access

Job Type

Full time

Employment Type

Temporal (duración determinada)

Shift Work

No

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