

# New Products & Strategic Pricing Partner

Job ID

393470BR

Apr 16, 2024

Ukraine

## Summary

-Implements strategies at a country level, contributes to the timely listings and contract renewals of Novartis brands. -Interprets payer research results to develop solid insights on explicit and implicit needs of payers. Leverages this payer environment knowledge to develop, optimal brand pricing, market positioning and stakeholder influence strategies. -Delivers high quality, impactful, product listing agreements and develops negotiation strategies in collaboration with the Health Policy and/or Access Team. -Manage cross -functional teams in the development and submission of evidence dossiers to HTA and/or P&R bodies

## About the Role

### Major accountabilities:

- Develops and maintains expertise on local decision making processes & uses this expertise to develop innovative pricing & reimbursement models.
- Providing pricing input to launch sequencing and monitoring, with countries & region, via governance bodies.

### Key performance indicators:

- Quality and timeliness of HTA submission strategies, plans and deliverables -Achieving optimal national patient access outcomes.

### Minimum Requirements:

#### Work Experience:

- Project Management.
- Developing health economic models and conducting evidence generation.
- projects to support HTAs.

#### Skills:

- NA.

#### Languages :

- English.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Ukraine

Site

Kyiv

Company / Legal Entity

UAP0 (FCRS = CH024) NOPH SERVICES UKRAINE

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

Job ID

393470BR

## **New Products & Strategic Pricing Partner**

[Apply to Job](#)

---

**Source URL:** <https://prod1.id.novartis.com/id-en/careers/career-search/job/details/393470br-new-products-strategic-pricing-partner-0>

**List of links present in page**

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>
3. <https://www.novartis.com/careers/benefits-rewards>
4. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Kyiv/New-Products---Strategic-Pricing-Partner\\_393470BR](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Kyiv/New-Products---Strategic-Pricing-Partner_393470BR)
5. [https://novartis.wd3.myworkdayjobs.com/en-US/Novartis\\_Careers/job/Kyiv/New-Products---Strategic-Pricing-Partner\\_393470BR](https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Kyiv/New-Products---Strategic-Pricing-Partner_393470BR)