

Executive Director, Launch Medical IM Europe

Job ID
REQ-10009827
Sep 24, 2024
Switzerland

Summary

Senior medical leader responsible for ensuring an efficient and effective execution of IMI Launch strategies, through timely resource allocation and ensuring critical medical capabilities within the big 4 (France, Italy, Spain & UK) countries Medical Affairs organizations.

Leads performance optimization while maintaining governance oversight of Medical Launch KPIs, including & MSL core contributions and productivity in Big 4 & overview of 2 clusters (Western European Cluster & South East Russia and Central Europe Cluster)

Responsible for ensuring the Global brand strategies and action plans integrate critical needs of Region Europe, resulting in fit-for-purpose medical content to be used by medical teams in the Region.

We have two positions open in below Therapeutic Area's:

1. NS & Immunology
2. Cardio & Neph

About the Role

Major accountabilities:

- Ensure launch preparation excellence in Medical Affairs across Big 4 and support Launch Readiness review for priority product with close collaboration with Medical International
- Collation of region-specific insights (e.g.: HCP insights but also clinical package gaps) where appropriate (Big 4 + 2 clusters) to feed International teams analysis & strategies co-construct with Big 3 (Germany, China Japan) and 2 others region (LACAN & APMA)
- Develop lean processes that will facilitate the effective collaboration between RE Medical teams in the countries (mainly Big 4)
- Elaborate, track and analyze Regional Medical Launch Key Performance Indicators with special focus on the extent of impact on external Medical Experts and other key healthcare system stakeholder (Big 4 + 2 clusters)
- Identify the needs of Medical Affairs capabilities in countries to sustain a fully aligned, result-oriented, highly effective medical organization across Region Europe
- Ensure excellence in early stakeholder engagement to enhance collaboration and co-creation and establish Novartis as a trusted partner to the medical community
- Align country medical resource deployment and budget to key regional priorities
- Provide appropriate guidance on Novartis medical standards and policies to ensure that local medical plans in RE are ethically and legally compliant and proactively mitigate risk

- Talent Development: coach medical associates working on key Medical Launches

Ideal background:

Preferably MD, minimal Veterinary MD, PhD or Pharm MD

Experience/Professional Requirement:

- At least 10 years of experience in Pharmaceutical Industry in roles of increasing responsibility, with significant senior leadership experience in Medical Affairs
- Experience in country role (Medical Director of TA or country). Strong knowledge of key Region Europe markets and/or HTA based markets.
- Experience in regional roles is desirable
- Demonstrated ability to lead, engage and inspire science-driven teams and organizations
- Strong analytical and project management skills
- Experienced leading in a matrix environment
- Drive for innovation and continuous improvement
- Excellent communication skills
- Experienced across multiple Disease Areas, preferably including oncology and other specialty pharma

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Switzerland

Site

Basel (City)

Company / Legal Entity

C028 (FCRS = CH028) Novartis Pharma AG

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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