

# Pipeline Medical Lead

Job ID  
REQ-10011147  
Jun 14, 2024  
Hungary

## Summary

Location: Hungary, Hybrid. The purpose of this position is to focus on strategically prioritized pipeline early launch preparations, leading cross-functional alignment optimizing patient access and outcomes, by providing compound and disease area medical expertise, shaping and implementing local pipeline strategy through innovative integrated evidence generation, engagement on scientific results with internal and external partners, and co-creation with healthcare systems and the scientific community. Work as a strategic partner and lead early stages of launch preparations in close collaboration with Country cross-functional launch team as well as Regional and Global MA team members, ensuring that the best interest of patients and those who care for them are identified and met. This position is reporting to the Country Medical Affairs Head.

## About the Role

### Your Key Responsibilities:

Your responsibilities include, but not limited to:

- Orchestrator of the pipeline asset(s) pre-launch and launch medical strategy and activities. Prepares and drives the execution of the local Medical Affairs early strategic plans aligned and in collaboration with other Market Access and Commercial functions. This plan covers early stages of pre-launch preparations as per Launch Roadmap and should be built based on local customer needs and in line with the Country Pipeline Strategy Plan.
- Ensures early resource planning and allocation as per defined priority molecules and therapy areas. Leads early identification of strategic drivers, elaboration of patient journey, positioning, target population, the wider customer population mapping and segmentation. Identifies opportunities for joint value creation through engagement with the key scientific leaders and other partners in the healthcare systems including Patient Associations to co-design strategies and studies, advocating in the assigned therapeutic area.
- Gathers and internally shares relevant captured insights (advisory boards, events, etc.), to craft the priority disease areas strategy. Provides complete strategic early launch package to the respective Medical Leads for further development and implementation. Accountable to Co-developing integrated evidence plans and ensuring local execution of these plans beginning at DDP and throughout the early lifecycle in partnership with Global Drug Development (GDD), functional partners, healthcare systems, patients and other external stakeholders.
- Identifies Real World Evidence (RWE) needs and applies innovative methodologies to close existing local data gaps. Responsible for local and global evidence generation submissions. Evaluates Investigator-Initiated research studies and Trials (IITs) and Research Collaborations (RC) for scientific rigor and alignment. Provides key medical expertise on the company's pipeline programs. Performs comprehensive evaluation of priority pipeline molecules to enable effective cross-functional New Product

Planning for the Hungarian Affiliate. Provides informed affiliate input to Global strategies, protocols, regarding assigned early product portfolio.

- Raises awareness of Novartis pipeline through publication of manuscripts, scientific presentations, projects and educational trainings as well as acts as company ambassador in external scientific programs and congresses. Provides medical expertise and leadership to functional partners at the development / early launch phase by working as a strategic partner in collaboration with, Clinical Research Medical Advisors (CRMA), Medical associates, Value and Access associates, Therapeutic Area Heads, Communications and Patient Engagement and other relevant teams, where necessary, to ensure effective patient outcomes and access.
- Co-creating, and along with project owner, ensuring that all Medical and Non-Promotional activities and materials of pipeline assets are compliant to Novartis and Pharmaceutical Industry procedures, and to National laws and regulations. Supporting and partnering on training activities to Commercial and Medical associates in the Hungarian Affiliate. Supporting Regulatory Affairs team on regulatory documents, filing and health authorities' interactions.
- Key role in governance of external funding, advisory boards, HCP/ HCS engagements and patient support programs. In collaboration with ERC responsible for the alignment of local Medical Affairs compliance initiatives, policy interpretations, risk mitigation, trainings, and corrective actions related to medical.
- Represents those who practice medicine and brings an understanding of how patients are cared for into the work of therapeutic areas addressed with the priority pipeline molecules, ensuring that activities are in the best interest of patients and those who manage them.

## Essential Requirements:

- Education: Life-Sciences Degree.
- Min. 3 years of experience from Medical Affairs from Pharma.
- Proficient English, both written and spoken.
- Stakeholder management.
- Strategic thinking.
- Project management.
- Strong communication skills and customer orientation.

## Desirable Requirements:

- Hungarian language.
- Clinical research experience.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

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## Commitment to Diversity and Inclusion / EEO:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

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Division

International

Business Unit

Innovative Medicines

Location

Hungary

Site

Budapest

Company / Legal Entity

HU02 (FCRS = HU002) Novartis Hungary

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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