

# Medical Science Liaison

Job ID  
REQ-10021781  
Sep 09, 2024  
Croatia

## Summary

-Drive scientific engagement with their Medical Experts. Implement clinical and educational strategies and respond to unsolicited medical enquiries.

## About the Role

### Major accountabilities:

- Ensure appropriate identification/mapping of MEs/ Key Accounts including identification of opportunities to involve MEs when a specific medical need is identified to provide support -Develop and execute ME engagement plans to effectively prioritize and strategically engage MEs aligned with country strategy.
- Respond to unsolicited requests for information from MEs -Inform and shape medical strategy by collecting impactful insights from MEs -Support Novartis clinical research programs, optimize trial execution and provide scientific educational support to potential and actual study sites in collaboration with clinical operations.
- Serve as a medical resource for disease area and compound/product training to field matrix colleagues - Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt.

### Key performance indicators:

- Works within Ethics and Compliance policies -Achievement of annual targets for medical activities.

### Minimum Requirements:

- **Education:** Pharmacist, Masters, or other post-graduate degree in health/life sciences. Doctoral degree preferred (PharmD, PhD, MD)
- **Languages:** Fluent oral and written English & Croatian

### Work Experience:

- Acts with credibility and clarity of purpose to build and maintain effective and collaborative relationships.
- Working knowledge of the Healthcare System and research procedures as well as the guidelines relevant to the pharmaceutical industry.
- Capable of self-directed learning and having a growth mindset.
- Excellent communication, interpersonal, and influencing skills, with the ability to communicate effectively to a variety of audiences.
- Application of a curious mindset, employing active listening skills and asking open questions to gain

insights and uncover current thinking.

- Capable to adapt, organize, prioritize, and work effectively and collaboratively on multi-functional teams in a dynamic field-based environment.
- Proven ability to successfully leverage new technology/digital/IT solutions for effective stakeholder mapping, development, management, and field medical insights gathering.
- Solid business mentality including innovative, solution-oriented, and critical thinking with performance-focused drive to achieve objectives and execute tactics.
- Strong personal integrity reflected in all actions and behaviors.

**Skills:**

- Biostatistics.
- Clinical Research.
- Disease Management.
- Drug Development.
- Medical Information.
- Medical Research.
- Medical Writing.
- Microsoft Office.
- Patient Care.
- Presentation Skills.
- Scientific Support.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Croatia

Site

Croatia

Company / Legal Entity

HR03 (FCRS = HR003) Novartis Hrvatska d.o.o.

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular  
Shift Work  
No

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