

# (Senior) MSL Manager, LC

Job ID  
REQ-10022493  
Sep 18, 2024  
China

## Summary

### Job Description Summary

#### About the role:

In this role, you will lead the team to deliver the medical strategy, lead the scientific engagement with Medical Experts, implement clinical and educational strategies and respond to unsolicited medical enquiries for better patient access and outcomes.

## About the Role

### Key Responsibilities

- *Be responsible for team recruiting, on-board training, MSL field scientific work coaching, management and performance evaluation of Medical Science Liaisons (MSLs) team*
- *Be responsible for direct report's performance management, evaluation process, and organizational talent review process for the MSL team. Ensure implementation of MSL processes within the team*
- *Coordinate the collection and reporting of consolidated KOL and key account insights that may impact Novartis development plans, trial designs, launch strategies and tactics, and medical education programs tailored to physician need*
- *Implement, ensure execution of product-specific strategic and tactical plans under IPS aligned strategy and prioritize, allocate appropriate projects for team members*
- *Recruit, hire and on-board a high performing team of MSLs in conjunction with others. Optimize resources with assigned team priorities.*
- *Ensure consistent application of effective technology to enhance productivity of the team. Manage strategically-aligned KOL management budgets, within a therapeutic team of MSLs to ensure team productivity*
- *Serve as an interface between related therapeutic area team and other functions.*
- *Support and contribute to Medical Affairs' objectives.*

### Essential Requirements:

- *MD, PharmD., pharmacist, PhD, Master above degree in medical or other life sciences*
- *Languages: Chinese and English*
- *Medical Science and Disease Area Knowledge*
- *Stakeholder Engagement & Experience*
- *Scientific Communication & Education*
- *AI-enabled Analytics & Insights*
- *Healthcare systems & partnerships*
- *Integrated Evidence Generation*

**Why Novartis:** Our purpose is to reimagine medicine to improve and extend people's lives and our vision is to become the most valued and trusted medicines company in the world. How can we achieve this? With our people. It is our associates that drive us each day to reach our ambitions. Be a part of this mission and join us! Learn more here: <https://www.novartis.com/about/strategy/people-and-culture>

**You'll Receive:** You can find everything you need to know about our benefits and rewards in the Novartis Life Handbook. <https://www.novartis.com/careers/benefits-rewards>

### **Commitment to Diversity and Inclusion / EEO:**

Novartis is committed to building an outstanding, inclusive work environment and diverse team's representative of the patients and communities we serve.

### **Accessibility and Accommodation:**

Novartis is committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to perform the essential functions of a position, please send an e-mail to [diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com) and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

**Join our Novartis Network:** If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here: <https://talentnetwork.novartis.com/network>. You can follow us via Novartis Group Recruitment WeChat Official Account and Novartis Group WeChat Video Account.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a

community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

China

Site

Shanghai (Shanghai)

Company / Legal Entity

CN06 (FCRS = CN006) Beijing Novartis Pharma Co., Ltd

Functional Area

Research & Development

Job Type

Full time

Employment Type

Shift Work

No

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[diversityandincl.china@novartis.com](mailto:diversityandincl.china@novartis.com)

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