

Regional Procurement Head REFS - US

Job ID
REQ-10023287
Sep 24, 2024
Mexico

Summary

Location: Mexico City #Hybrid

About the Role:

Lead the purchasing organization for US REFS delivering maximum benefit from Global, Regional and local sourcing. Will lead and support staff who provide purchasing support and expertise to all internal customers, by leveraging competitive advantage with all of our suppliers, ensure Novartis achieves the best ultimate cost.

About the Role

Major accountabilities:

- Prepare an annual purchasing strategy the region and ensure it is aligned to Global Procurement Strategies.
- Direct the development of annual Procurement business plans and tactical plans in line with agreed sourcing strategy, ensuring full alignment with divisional and group targets, and set stretch targets for the team, benchmarking versus best in class external organizations, and measure achievement of objectives against KPIs.
- Direct the identification of sourcing strategies (preferred suppliers, outsourcing) and identify, engage and manage the relationships with key internal clients and external suppliers, and exert significant influence to drive Procurement projects.
- Direct the negotiation of agreements, and lead the establishment of contracts to decrease total cost with specified quality and service levels and ensure supply security, and ensure that savings are tracked according to group guidelines
- Direct the implementation and utilization of Procurement systems and tools in Countries, and ensure consistent tracking of savings and other Procurement KPIs, according to group policies.
- Demonstrate thought leadership related to the identification, implementation and continuous improvement of sourcing best practices, systems and processes and policies alignment.
- Direct the preparation and finalization of Procurement investments plans and budgets. Oversee the management and development of Procurement teams

Minimum Requirements:

- University/Advanced degree is required. Master's Degree/other advanced degree is preferred.
- Preferably > 8-10 years of relevant subject experience (experience in Procurement, REFS).
- Preferably > 8-10 years of experience in Procurement or other related experience preferably in sourcing

management, category management, supplier management and REFS

- Strong project management and other leadership experience.
- Stakeholder Management to CxO level.
- Strong influencer in decision-making process within and outside of procurement.

Commitment to Diversity & Inclusion:

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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<https://talentnetwork.novartis.com/network>

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Division

Operations

Business Unit

CTS

Location

Mexico

Site

INSURGENTES

Company / Legal Entity

MX06 (FCRS = MX006) Novartis Farmacéutica S.A. de C.V.

Functional Area

Procurement

Job Type

Full time

Employment Type

Regular

Shift Work

No

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representative of the patients and communities we serve.

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