

Senior Market Access Manager

Job ID
REQ-10024248
Sep 30, 2024
Australia

Summary

At Novartis, we understand that ensuring access to essential medicines is a complex task that requires a team with both curiosity and determination. By joining us, you will become a valued member of a dedicated team working together to overcome challenges and make a difference. We are passionate about ensuring that patients have access to the medicines they need, and your extensive knowledge in this field will be vital in achieving this goal.

Novartis is currently experiencing a transformative phase, driven by a strong pipeline of powerful medicines. This not only presents opportunities for business growth but also enables us to swiftly deliver innovative treatments to patients in need. Due to an internal move, we are seeking a Senior Market Access Manager to join our Value and Access function.

About the Role

- Implements strategies at a country level, contributes to the timely listings and contract renewals for Novartis brands.
- Interprets payer research results to develop solid insights on explicit and implicit needs of the payers. Leveraging payer's environment knowledge to develop optimal brand pricing and market positioning.
- Delivers high quality, impactful product listing agreements and develops negotiation strategies in collaboration with the Health Policy and Access Team.
- Manage cross functional teams in the development and submission of evidence dossiers to HTA and / or P&R bodies.
- You will have developed expertise on local decision-making processes and uses your expertise to develop innovative pricing and reimbursement models.
- Provides pricing input to launch sequencing and monitoring, with country and region, via governance bodies.

What will you bring to the role:

- Tertiary qualifications in Pharmacy, Health Science or Economics and an advantage would be Post Graduate qualifications in a relevant area.
- Project Management in developing health economic models and conducting evidence generation projects to support HTA's.
- In-depth knowledge of the pharmaceutical market in ANZ, the PBS and industry landscape
- Outstanding communication skills is essential.
- Demonstrated ability to manage several different projects and priorities, as required.
- Experience in the analysis and interpretation of data, including report writing, is essential.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Australia

Site

New South Wales (NSW)

Company / Legal Entity

AU04 (FCRS = AU004) AU Pharma Pty Ltd

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

[Apply to Job](#)

Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

`iframe{ width: 100%; margin-top: 3rem; } @media screen and (max-width: 767px){ iframe{ height: 30vh !important; } } @media screen and (min-width: 768px){ iframe{ height: 34vh !important; } }`

Job ID

REQ-10024248

Senior Market Access Manager

[Apply to Job](#)

Source URL: <https://prod1.id.novartis.com/id-en/careers/career-search/job/details/req-10024248-senior-market-access-manager>

List of links present in page

1. <https://www.novartis.com/about/strategy/people-and-culture>
2. <https://talentnetwork.novartis.com/network>

3. <https://www.novartis.com/careers/benefits-rewards>
4. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-South-Wales-NSW/Senior-Market-Access-Manager_REQ-10024248
5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/New-South-Wales-NSW/Senior-Market-Access-Manager_REQ-10024248