

# Director, HEOR Product Lead-Immunology

Job ID  
REQ-10027020  
Oct 29, 2024  
USA

## Summary

This role is to enable the HEOR Immunology function to achieve excellence in value-based evidence strategy to support access, differentiation, and patient outcomes. The Director is directly responsible for managing relationships with the appropriate Medical Directors and commercial leads (e.g. Value and Access) to ensure alignment on strategic priorities for efficient and impactful tactical execution. The Director along with the HEOR Executive Director Immuo/ Neuro aligns with Medical SPOC (Single Point of Contact) for IPST (Integrated Product Strategy Team). The Director will also be responsible for executing tactical evidence initiatives to support medical product strategies.

Location: Remote: This position can be based remotely in US. Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager.

## About the Role

### Major accountabilities:

- Represent HEOR function in Medical Strategy Teams in the development of medical and HEOR strategies to demonstrate the value of products to payers, clinical decision-makers and patients.
- Proactively generate and communicate evidence necessary to optimize patient access and value of Novartis products in the US market.
- Exhibit leadership in strategic alignment with other areas and proactively propose new impactful ideas in cross-functional teams.
- Manage multiple HEOR projects, associated budgets and external & internal partners, while ensuring a high level of scientific rigor and alignment with stakeholders.
- Build robust external institutional and individual level partnerships as needed. Effectively communicate impactful research to diverse audiences.
- Publish and present impactful research at scientific conferences and forums. Business Partnering – Effectively partner with internal stakeholders at strategic and tactical levels to shape research partnerships; generate and disseminate robust HEOR findings in support of external stakeholders including SOCs and payers.

### Minimum Requirements:

- An advanced degree (masters or doctorate) in health economics, statistics, epidemiology, health policy or related field is required.
- PhD or PharmD with strong focus in Health Economics, Public Health, Epidemiology or related field preferred

- Minimum 5 years + experience in the pharma or healthcare sector, preferably in health economics, market access or related functions/fields is required.
- Substantial experience in shaping HEOR and RWE strategy and hands-on execution supporting inline and pipeline products is required.
- Experience engaging or partnering with external organizations (e.g., SOCs, payers, universities, value assessors, regulatory agencies, etc.) is strongly preferred.
- Candidates have consistently demonstrated ability to lead and execute and drive excellence in cross-functional teams both within their direct area of responsibility and across their organization,
- Expert knowledge of Health Economics, Outcomes Research, and Real World Evidence including study design, methodologies, modeling, data sources and analyses is required.
- Deep knowledge of US healthcare financing and delivery system, US payer environment, evolving trends and competitive landscape is required.

The pay range for this position at commencement of employment is expected to be between \$212,000.00 and \$318,000.00 per year; however, while salary ranges are effective from 1/1/24 through 12/31/24, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an “at-will position” and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients’ lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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**Benefits and Rewards:** Read our handbook to learn about all the ways we’ll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

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#### **Accessibility & Reasonable Accommodations**

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to

individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to [us.reasonableaccommodations@novartis.com](mailto:us.reasonableaccommodations@novartis.com) or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

US

Business Unit

Innovative Medicines

Location

USA

Site

Remote Position (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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