

AD, Business Excellence Lead, Established Medicines

Job ID
REQ-10031780
Dec 03, 2024
India

Summary

The AD, Business Excellence Lead will be responsible for providing ongoing strategic, operational, and business planning recommendations to the Director, NOCC Team Lead, Established Medicines that will increase the impact of the US In-Market Brands portfolio, with a particular focus on Vioice and Xolair. This unique role will distill the most important insights and actions that drive impact. This role will lead preparations for performance reviews, investor relations and business reviews with various leadership teams; as well as lead cross functional team impact reviews to assess progress against KPIs that are integrated across all functions.

About the Role

Manager Mature Brands, Established Medicines

Location – Hyderabad #LI Hybrid

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Key Responsibilities:

- Responsible to make strategic, operational, and business planning recommendations regarding US In-Market Brands and US Xolair Product Strategy.
- Lead preparations for impact reviews with various stakeholders across local and global landscape.
- Lead creation of investor relations package and narrative for assigned product(s).
- Lead large cross-functional projects that aim to improve operational efficiency and/or result in significant customer impact.
- Run the Product Core Team leadership including the setting of priorities, agendas, action items, and follow-ups.
- Partner with finance and insights and analytics to identify criteria for, and measure resource allocation decisions.
- Ensures alignment to, compliance with, and ownership of all NPC policies, including the Code of Conduct and all applicable laws and regulations.

Commitment to Diversity & Inclusion:

We are committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Essential Requirements:

- 10+ years in pharmaceutical, biotech, healthcare, or healthcare consulting industry inclusive of at least 2 different types of cross-functional roles/experience including: Insights / Analytics / Market Research, Strategy / General Management / Portfolio Management, Marketing, Sales, Market Access.
- US Market Experience.
- Education: Bachelor's Degree is required in relevant area, MBA preferred.
- Strong ability to simplify complex concepts & strategies and “tell a story” orally and in writing.
- Curious, with excellent listening skills; able to challenge current thinking

Desirable Requirements:

- Strong influencing skills, and the ability to exercise tact and diplomacy in stressful situations.
- Ability to manage multiple priorities and a heavy workload.

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Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

Finance

Business Unit

Innovative Medicines

Location

India

Site

Hyderabad (Office)

Company / Legal Entity

IN10 (FCRS = IN010) Novartis Healthcare Private Limited

Functional Area

Marketing

Job Type

Full time

Employment Type

Regular

Shift Work

No

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