

# Radioligant Therapies Lead

Job ID  
REQ-10040416  
Jun 06, 2025  
Chile

## Summary

Location: Santiago

About the role:

The Radioligant Therapies Lead will evolve globally created early brand strategies, such as the Integrated Product Strategies (IPS) into a competitive, truly cross-functional launch plan that is fit-for-purpose for core IMI markets and sets a foundation of launch success for Novartis' next blockbusters. Supports strategic, cross-functional decisions for International and above-brand strategic initiatives, incl. partnerships, policy shaping, and for launched assets, will monitor and respond to major events and competitive landscape developments.

## About the Role

### Key Responsibilities:

- Accountable for delivering the RLT sales, market share, and profitability to meet or exceed budget targets.
- Defines, develops and oversees short and long-term strategic marketing (and sales) plans in line with regional & global marketing strategy.
- Monitors market trends, sales and product performance, conducts regular reviews against plans and takes corrective action as required.
- Responsible for the budget and financial performance of the unit.
- Ensures alignment to all Ethics, Risk & Compliance policies and manage key processes.

### Essential Requirements:

- University degree
- Validated experience in leadership and commercial roles within the pharmaceutical industry working with prostate cancer
- Deep understanding of the national healthcare system
- Validated experience in launch projects
- Proficient in English & Spanish
- Cross-functional collaboration and leadership
- Strategic mindset / agile learning
- Availability to do up to 30% of field work

### Benefits and rewards

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

### Commitment to Diversity and Inclusion

Novartis is committed to building an outstanding, inclusive work environment and diverse teams'

representative of the patients and communities we serve.

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Chile

Site

Santiago

Company / Legal Entity

CL01 (FCRS = CL001) Novartis Chile S.A.

Functional Area

Commercial & General Management

Job Type

Full time

Employment Type

Regular

Shift Work

No

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