

# Medical Science Liaison-Oncology

Job ID

REQ-10051069

May 08, 2025

Saudi Arabia

## Summary

To serve as a liaison to the medical/ scientific community and responsible for establishing, developing and partnering with Health Care Providers/ Professionals (HCPs), e.g. external Medical Experts, study investigators, treatment guideline experts, etc. to ensure the appropriate dissemination of clinical and scientific information regarding Novartis' compounds in a timely, ethical and stakeholder-focused manner. To implement clinical and educational strategies in collaboration with other Novartis colleagues for designated stakeholders. To pair key stakeholders' scientific educational and research needs with available Novartis resources and provide the latest emerging data in response to specific HCP inquiries, as appropriate

## About the Role

### Major accountabilities:

#### Medical Expert Engagement

- In collaboration with the cross-functional team, ensure appropriate identification, mapping and engagement of Medical Experts and study investigators in alignment to Integrated product strategy (IPS)
- Provide and discuss medical, scientific and health care and outcome research evidence on new treatment options, Novartis compounds, products, therapeutic and research areas with key HCPs (e.g. external Medical Experts, researchers, key patient care providers) and relevant stakeholders involved in patient treatment decisions.
- Upon unsolicited requests for information from HCPs, present data on Novartis products, this may include internally Globally approved information on compounds in development with no approved indications.
- Involve HCPs when a need is identified to provide support / advice / participate in specific medical and scientific activities e.g. advisory boards, education of HCPs, publications, etc.
- Scientific Research Support
- Provide scientific education and share information about Novartis clinical research program to identify potential study sites and support study accrual for key trials as appropriate.
- Provide feasibility and research site recommendation for Novartis sponsored clinical trials.
- Upon investigator request, liaise between potential researcher and the Company on IIT sub-mission process or requests for research grade substance (Material Transfer Agreements) to support independent clinical / preclinical research.

#### Scientific Exchange/Insights

- Support scientific exchange to advance understanding of new scientific principles, novel research trends, and current scientific debate.
- Provide scientific and educational information to HCPs on specific patient critical issues.

- Collect, analyze and report insights from HCPs to inform and shape medical strategy.

### **Internal Novartis Contributions**

- Serves as local medical resource for disease area and compound/product training to Novartis field colleagues (e.g. sales reps, CRAs).
- Contribute to shape the IPS plan proactively providing external stakeholders' insights and contribute to the design and execution and the Medical Affairs strategy and plan.

### **Integrity and Compliance**

- Ensure relevant processes and compliance procedures e.g. IIT processes, Medical Affairs Field Interactions Global NP4 Implementing Procedure, MA & HEOR Activities (P-NP) are always followed.
- Works within Integrity and Compliance policies and ensures those around him/ her do the same.
- Works to ensure a diverse and inclusive environment free from all forms of discrimination and harassment.

### **Key Performance Indicators**

- Timely design and execution of Medical Expert identification and engagement plans.
- Level of medical expert engagement / contributions for programs and products.
- Ability to communicate and work effectively with cross-functional teams.
- Level and quality of contributions to Medical Affairs plan.
- Delivery of all assigned activities on time and on budget.

### **Job Dimensions**

- Number of associates: None
- Financial responsibility:(Budget, Cost, Sales, etc.)
- CPO dependent: may manage budget as assigned

### **Impact on the organization:**

- Develop relationships for their assigned Medical Experts/Key Stakeholders and Decision Makers.
- Ensure tactical implementation of objectives and thus contribute to a best in class Field Medical organization.

### **Ideal Background**

#### **Education (minimum/desirable):**

- Pharmacist, MSc, degree in other life sciences. Doctoral degree preferred (PharmD, PhD, MD).

#### **Languages:**

- Fluent in English & Local Language (oral and written).

#### **Experience/Professional requirements & capabilities:**

- Proven ability to develop and foster peer-to-peer, credible relationships with Medical Experts and decision makers.
- Working knowledge of the Healthcare System and research procedures as well as the ICH guidelines, GCP and other ethical guidelines relevant to the pharmaceutical industry.
- Experience in medical education and communications in at least one therapeutic area.

- Ability to understand and effectively convey emergent scientific and HEOR data.
- Excellent communication skills (listening, persuasion and presentation).
- Must be able to adapt, organize, prioritize, and work effectively on multifunctional teams in a constantly changing field-based environment.
- Familiar with the use of social media and evolving digital platforms e.g. for stakeholder mapping, management, development and insights gathering.
- Strong personal integrity and focus on stakeholders

**Why Novartis:** Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together? <https://www.novartis.com/about/strategy/people-and-culture>

**Join our Novartis Network:** Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up: <https://talentnetwork.novartis.com/network>

**Benefits and Rewards:** Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

Division

International

Business Unit

Innovative Medicines

Location

Saudi Arabia

Site

Riyadh

Company / Legal Entity

SA01 (FCRS = SA001) Novartis Saudi Arabia Ltd

Functional Area

Research & Development

Job Type

Full time

Employment Type

Regular

Shift Work

No

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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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