

Healthcare Systems Partner (80-100%*)

Job ID

REQ-10054711

Jun 23, 2025

Switzerland

Summary

Location: Rotkreuz, Switzerland #LI-Hybrid

Purpose of the role:

The Healthcare Systems Partner drives strategic collaboration with key stakeholders across the healthcare ecosystem to enable sustainable patient access by implementing innovative reimbursement models, shaping supportive health policy, and overcoming access barriers through cross-functional alignment and data-driven solutions.

This role reports directly into the Lead Early Products & Healthcare System Readiness and is part of the team Value & Access and External Affairs.

About the Role

Major Accountabilities

- Partner with key healthcare system (HCS) stakeholders along the corresponding funds flow of a patient journey, understand pain points and engage in projects with strategic overlap for stakeholders and Novartis to
 - Ensure sustainable implementation of national reimbursement decisions (i.e. pricing models)
 - Establish infrastructure supporting innovative access models
 - Make data accessible for reimbursement purposes
- Develop, co-create and promote with relevant stakeholder health policy supporting & facilitating patient access with regards to remit of work
- Be fully accountable for assigned projects along the patient access pathway incl. medical and non-medical access hurdles
- Develop and implement HCS engagement plans incl. customer facing mapping
- Manage alignment within the cross-functional teams, securing resources and endorsement from local leadership
- Fostering strategic discussions and developing business cases to gain endorsement from WEC, Region Europe and Global

What you'll bring to the role:

- University degree in natural sciences, pharmaceutical sciences, medicine, economics, law, international relations, politics or equivalent
- Full professional proficiency in English and German, French or Italian is considered an advantage
- > 3 years of experience in at least one stakeholder sector within the healthcare industry, experience with

reimbursement dossier compilation would be a plus Good commercial understanding of the pharmaceutical market

- Proven ability to understand and clearly communicate scientific, (health) policy and economic topics as well as strong project management, negotiation, and analytical skills
- Strong project management, negotiation, and analytical skills
- Solid understanding of the national healthcare system, regulatory environment, drug pricing and reimbursement processes paired with the ability to develop trust-based relationships with government officials, regulators, and other health system key stakeholders

Why Novartis?

Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that

change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Disclaimer*: Some restrictions on flexible working options may apply and will be discussed during interview if applicable

Benefits and Rewards:

Read our handbook to learn about all the ways we'll help you thrive personally and professionally:

<https://www.novartis.com/careers/benefits-rewards>

Commitment to Diversity and Inclusion / EEO:

Novartis is committed to building an outstanding, inclusive work environment and diverse teams representative of the patients and communities we serve.

Accessibility and accommodation:

Novartis is committed to working with and providing reasonable accommodation to all individuals. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the recruitment process, or in order to receive more detailed information about the essential functions of a position, please send an e-mail to diversity.inclusion_ch@novartis.com and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Join our Novartis Network:

If this role is not suitable to your experience or career goals but you wish to stay connected to hear more about Novartis and our career opportunities, join the Novartis Network here:

<https://talentnetwork.novartis.com/network>

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Division

International

Business Unit

Universal Hierarchy Node

Location

Switzerland

Site

Rotkreuz (Office-Based)

Company / Legal Entity

C018 (FCRS = CH018) Novartis Pharma Schweiz AG

Functional Area

Market Access

Job Type

Full time

Employment Type

Regular

Shift Work

No

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