

Radioligand Therapy Specialist: East Territory

Job ID
REQ-10054925
Jun 25, 2025
USA

Summary

Location: Remote (Field non-Sales): This position can be based remotely in US. Please note that this role would not provide relocation as a result. The expectation of working hours and travel (domestic and/or international) will be defined by the hiring manager. Candidate ideally will be located in East territory to support Northern DC, Maryland, Philadelphia area, Southern New Jersey, and Delaware.

About the Role

The Radioligand Therapy Specialist (RTS) works directly with Oncology healthcare professionals across accounts, educates targeted radioligand treatment centers about appropriate setup, process, handling, administration and infrastructure, and as well as helping educate on appropriate radiopharmaceutical licensing for relevant radio linkers. The RTS provides technical nuclear medicine training and education to ensure the safe and appropriate utilization and handling of all AAA products.

The RTS serves as the point of contact for all radioligand technical knowledge, education, and support to both external customers and internal partners. The RLT will lead the assessment and technical setup for targeted radioligand therapy treatment centers in partnership with customer accounts.

The RTS works to educate stakeholders within accounts across healthcare specialties, including nuclear medicine and radiation oncology HCPs, to ensure the safe and appropriate administration of AAA products. The RTS provides information on operational logistics and ordering of approved AAA products and helps provide appropriate calibration sources and other on-label technical support.

Major accountabilities:

- Develop and implement training programs for entry level and experienced sales people including sales techniques, presentations, project and product applications information and roleplay.
- Provide materials and development support to sales teams for presentations at sales meetings.
- Design and deliver training to in areas as required to support Sales Plans -To construct, with training colleagues, the national core programs, and strategic and operational plans.
- To manage the training budget.
- To analyze and actively respond to internal/external benchmarks and diagnostics; to respond actively to customer, employee and performance feedback -To communicate plans, evaluation and achievements to the Head of Sales Training, Senior Sales Management Team and Marketing Team.
- Work with relevant personnel and agencies, devise and develop the product launch training packages for the sales force.
- Implement successful learning programs to equip representatives with tools to launch products to Novartis standards.

- To develop the content for learning publications and Business Unit magazines capturing the achievement and successes of teams.
- To develop and implement distance learning modules which encourages participation of sales teams using other learning platforms like e-learning, video conferencing and teleconference -Reporting of technical complaints / adverse events / special case scenarios related to Novartis products within 24 hours of receipt -Distribution of marketing samples (where applicable)

Minimum Requirements:

Work Experience:

- Minimum 5 years of industry or clinical experience
- Experience in oncology, NET and Prostate cancer preferred
- Nuclear Medicine and/or Clinical Development experience preferred
- State licensing knowledge and expertise required.
- Project management experience preferred
- Ability to work effectively with teams
- Strong clinical expertise in Oncology preferred
- There is a monthly overnight travel requirement of up to 50% for the territory

Education:

- Minimum Bachelor's Degree required.
- Current license in Nuclear Medicine technology, Radiation Oncology or Nuclear Pharmacy required.
- Additional advanced certification and/or certification required: Nuclear Medicine, Health Physics, Radiation Therapy, Medical Imaging, or Radiochemistry

The pay range for this position at commencement of employment is expected to be between \$126,000.00 and \$234,000.00 per year; however, while salary ranges are effective from 1/1/24 through 12/31/24, fluctuations in the job market may necessitate adjustments to pay ranges during this period. Further, final pay determinations will depend on various factors, including, but not limited to geographical location, experience level, knowledge, skills and abilities. The total compensation package for this position may also include other elements, including a sign-on bonus, restricted stock units, and discretionary awards in addition to a full range of medical, financial, and/or other benefits (including 401(k) eligibility and various paid time off benefits, such as vacation, sick time, and parental leave), dependent on the position offered. Details of participation in these benefit plans will be provided if an employee receives an offer of employment. If hired, employee will be in an "at-will position" and the Company reserves the right to modify base salary (as well as any other discretionary payment or compensation program) at any time, including for reasons related to individual performance, Company or individual department/team performance, and market factors.

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other. Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

Join our Novartis Network: Not the right Novartis role for you? Sign up to our talent community to stay connected and learn about suitable career opportunities as soon as they come up:

<https://talentnetwork.novartis.com/network>

Benefits and Rewards: Read our handbook to learn about all the ways we'll help you thrive personally and professionally: <https://www.novartis.com/careers/benefits-rewards>

EEO Statement:

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Accessibility & Reasonable Accommodations

The Novartis Group of Companies are committed to working with and providing reasonable accommodation to individuals with disabilities. If, because of a medical condition or disability, you need a reasonable accommodation for any part of the application process, or to perform the essential functions of a position, please send an e-mail to us.reasonableaccommodations@novartis.com or call +1(877)395-2339 and let us know the nature of your request and your contact information. Please include the job requisition number in your message.

Division

Operations

Business Unit

Universal Hierarchy Node

Location

USA

State

Field, US

Site

Field Non-Sales (USA)

Company / Legal Entity

U014 (FCRS = US014) Novartis Pharmaceuticals Corporation

Alternative Location 1

Washington, DC, District of Columbia, USA

Functional Area

Sales

Job Type

Full time

Employment Type

Regular

Shift Work

No

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