

Medical Science Liaison

Job ID

REQ-10056929

Jul 04, 2025

Belgium

Summary

Lead scientific engagement with their Medical Experts. Implement clinical and educational strategies and respond to unsolicited medical enquiries.

About the Role

Major accountabilities:

Strategic and Business Mindset

- Leverages and integrates insights from patients, Health Care Professionals (HCPs), Health Care System (HCS) and policy makers to shape disease area and patient strategies
- Co-creates with other functions and develops strategies to maximize clinical potential of compounds at early stage (pre-launch) or post-launch (in-mkt evidence gap)
- Collaborating with Novartis colleagues to actively support meetings by collecting and interpreting insights, competitive intelligence, presentations as well as results.

Stakeholder Management & Collaboration

- Developing and maintaining long-term professional relationships with investigators, medical specialists and healthcare professionals.
- Utilizing superior therapy area and product knowledge to engage with HCPs through non-promotional evidence based scientific dialogue and presentations on scientific research concepts and ideas with investigators
- Identify and map external stakeholders beyond Healthcare Professionals, aligned to the medical strategy, and in collaboration with other colleagues.

HCS Thinking & Launch preparation

- Leverages and integrates insights from HCPs, HCS and policy makers to shape disease area and patient strategies
- Ability to understand unmet medical needs, disease and competitive landscape, treatment practice, patient journey, stakeholder perceptions and how to translate these into strategic advantages while addressing the needs of Health Care Systems

Agile and Innovative leadership

- Is versatile and comfortable navigating ambiguity and uncertainty, adapts easily to unexpected changes and adjusts work accordingly by applying learnings and experience
- Advocates innovations and promotes uptake to **173** on the cutting edge of best practice

- Act as a strategic scientific partner, and collaborate with other Field matrix colleagues (e.g. Value/Market Access, HEOR, clinical research colleagues)

Key performance indicators:

- Works within Ethics and Compliance policies -Achievement of annual targets for medical activities.

Minimum Requirements:

- Medical Scientific background (Master, Phd ..)

Work Experience:

- Previous Medical Science Liaison experience or Field Medical Expertise
- Operations Management and Execution
- Cross-functional collaboration.

Skills:

- Demonstrates a customer-focused mindset and passion for the scientific environment
- Experience in effective collaboration to co-create value
- Application of active listening skills to gain insights.
- Strong influential engagement skills
- Acts with credibility and trust based on a solid scientific background.
- Experience in field-medical function in more than one therapeutic area is a plus.
- Proven ability to work cross-functionally and reach consensus and decision
- Strong agile and quick, self-directed learning (incl digital)
- Working knowledge of the health care system
- Lives our Novartis culture, values and behaviors

Languages :

- Fluent in French, Dutch & English

Why Novartis: Helping people with disease and their families takes more than innovative science. It takes a community of smart, passionate people like you. Collaborating, supporting and inspiring each other.

Combining to achieve breakthroughs that change patients' lives. Ready to create a brighter future together?

<https://www.novartis.com/about/strategy/people-and-culture>

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Division

International

Business Unit

Innovative Medicines

Location

Belgium

Site

Vilvoorde
Company / Legal Entity
BE03 (FCRS = BE003) Novartis Pharma nv-sa
Functional Area
Research & Development
Job Type
Full time
Employment Type
Regular (Sales)
Shift Work
No
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Novartis is committed to building an outstanding, inclusive work environment and diverse teams' representative of the patients and communities we serve.

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List of links present in page

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5. https://novartis.wd3.myworkdayjobs.com/en-US/Novartis_Careers/job/Vilvoorde/Medical-Science-Liaison_REQ-10056929-1